

CASE STUDY: 1021 Ramona, Albany

As a real estate agent, we know it's your fiduciary responsibility to get your client the best financial offer for their biggest asset: the family home. You may have a client who's home is distressed enough that finding an off-market, **all-cash** deal is the best opportunity for their situation.

Local investor *Bay Reach Homes* recently helped a real estate client with their family home in Albany. As you can see in the photos, the home was quite dilapidated and required foundation work as well as repairing the water damage throughout the home. Built in 1929, this home also needed complete updating of all mechanical, electrical and plumbing systems. The family did not have the time or resources for repairs to make the property marketable so they were interested in off-market offers.



The last photo is an example of our finished remodel. We believe we brought back the home's original charm and character but with a modern take, much to the delight of the sellers.

According to local agent Andrea Gordon, "I have had the pleasure to work with Curtis at *Bay Reach Homes* on five of his beautiful projects in the past few years, and I can honestly say that he does finer work than any other redeveloper I have ever met."

Ms. Gordon knows that some of her clients are not interested in doing the exorbitant amount of work that can be needed to ready a property for sale on the open market. An off-market deal can sometimes be the best opportunity for clients. **And for the realtor, it can be a double commission (front end and back end)!**

WHO WE ARE

Bay Reach Homes is a residential rehab company with a holistic approach to real estate development. We are especially proud of our forthright business practices and our strong reputation for providing sellers an advantage. We believe that all parties should benefit from the transaction by offering fair market value and maximizing profit potential by eliminating the standard real estate transaction fees, repairs, and a quick 2-week close. Let us be an alternative option for your selling clients.

Bay Reach Homes benefits sellers by providing:

- All cash transactions with quick close
- No closing costs
- Pays all commissions
- Handles all repairs and construction costs
- No inspections or sewer/lateral
- No contingencies

Call Bay Reach Homes today at 510.764.1231 to discuss how we can help your clients get the best offer fairly, quickly, and easily. Please visit our website for more information on our story and our projects at <u>BayReachHomes.com</u> or you can email us at <u>bayreachhomes@gmail.com</u>.

WE CAN HELP YOUR CLIENTS GET THE BEST FINANCIAL DEAL FOR THEIR HOME HASSLE FREE!